



**seminar**  
**European Defence Procurement**

Maastricht (NL)  
11 - 12 May 2009

Organised by the  
European Institute of Public Administration (EIPA)

**For background information on public procurement in Europe and EIPA activities related to public procurement, please consult:**

<http://www.eipa.eu/en/topics/show/&tid=30>

**or contact:**

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P.O. Box 1229, NL-6201 BE Maastricht  
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## INTRODUCTION

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The European Institute of Public Administration is organising a seminar on European Defence Procurement, at its premises in Maastricht (NL) on 11-12 May 2009.

**Objectives:**

The objective of this seminar is to examine recent initiatives in defence procurement at the European level and to discuss the need to open up national defence markets to Europe-wide competition. The new Directive on Defence and Security Procurement is expected to be adopted in spring 2009. The seminar will explain and analyse the new rules introduced by the Directive, as well as the initiatives of the European Defence Agency. Experiences of EU Member States in procuring for defence and the views of the defence industry will also be presented and discussed during the seminar.

**Method:**

There will be a series of presentations by officials, academics and other experts, followed by discussions. Participants will be encouraged to exchange views and experiences.

**Target group:**

The seminar is intended for public officials from the EU Member States, Candidate Countries and European Institutions. The seminar should also be of interest to industry and service providers in the defence sector, as well as to academics, lawyers and other persons working in this field.

**Languages:**

The seminar will be conducted in English, with simultaneous interpretation into French. *Please note that interpretation will be subject to a minimum number of participants requiring translation. Please indicate your language of preference on the registration form.*



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## PROVISIONAL PROGRAMME

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### Monday 11 May 2009

- 09.00            **Welcome and introduction to the seminar**  
*Ms Rita Beuter, Senior Expert, EIPA, Maastricht (NL)*  
*Ms Liisa Zander, Researcher, EIPA, Maastricht (NL)*
- 09.15            **Introduction to European defence procurement**  
*Ms Liisa Zander*
- 09.45            **Directive on Defence and Security Procurement**  
*Dr Burkard Schmitt, Defence Expert, C3 – Formulation and Enforcement of Public Procurement Law II, DG Internal Market and Services, European Commission, Brussels (BE)*
- 11.15            Coffee break
- 11.45            **Assessment of the European legal framework for defence procurement**  
*Dr Martin Trybus, Professor, School of Law, University of Birmingham (UK)*
- 13.15            Lunch
- 14.45            **Procuring for defence: the Belgian experience**  
*Mr Johan Van de Walle, Head of the Legal Advice and Claims Subsection, Procurement Division, Belgium Ministry of Defence (BE)*
- 15.45            **Development of a European defence market - A view from industry**  
*speaker invited*
- 16.45            Coffee break



- 17.15*            **Procuring for defence: the French experience**  
*Mr Philippe Le Louarn, Defence Expert, Central Procurement Office, DGA-  
General Armament Delegation (Délégation Générale pour l'Armement),  
Ministry of Defence, Bagneux (FR)*
- 18.15*            End of first day
- 20.00*            Dinner

**Tuesday 12 May 2009**

- 09.00*            **Initiatives of the European Defence Agency in the field of defence  
procurement**  
*Mr Arturo Alfonso-Meiriño, Director, Industry and Market Directorate,  
European Defence Agency, Brussels (BE)*
- 10.15*            Coffee break
- 10.45*            **Collaborative defence procurement: challenges and possibilities**  
*Mr Baudouin Heuinckx, Public Procurement Research Group, University of  
Nottingham (UK)*
- 12.15*            Break
- 12.30*            **Procuring for defence: the UK experience**  
*speaker invited*
- 13.30*            **Evaluation of the seminar**
- 13.45*            Lunch and end of seminar



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## GENERAL INFORMATION

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### ***Programme***

The programme will commence on Monday 11 May at 09.00 hrs and finish on Tuesday 12 May at 13.45 hrs.

### ***Seminar venue***

The seminar will take place in the Green Conference Room (1.45) at the European Institute of Public Administration, O.L. Vrouweplein 22, 6211 HE Maastricht (NL), T +31 43 329 62 22, F +31 43 329 62 96.

### ***Working language***

The seminar will be conducted in English with simultaneous interpretation into French. *Please note that interpretation will be subject to a minimum number of participants requiring translation. Please indicate your language of preference on the registration form.*

### ***Fee***

The participation fee is € 850 and includes documentation, two lunches, dinner on Monday and refreshments. Accommodation and travel costs are at the expense of the participants or their administration.

EIPA offers its members a reduction of 10% of the registration fee. This reduction is available to all civil servants working for one of EIPA's member countries (i.e. AT, BE, BG, CY, CZ, DK, EE, FI, FR, DE, GR, HU, IE, IT, LT, LU, MT, NL, PL, PT, ES, SE, UK).

Officials of EU Institutions, bodies and Agencies which have signed a framework contract under LOT 8 are entitled to a 20% discount. This applies to officials coming from the following EU Institutions: European Commission, European Parliament, Committee of the Regions, Council of the European Union, European Economic and Social Committee; and European Agencies: Translation Centre (CDT), European Centre for the Development of Vocational Training (Cedefop), Education, Audiovisual and Culture Executive Agency (EACEA), European Agency for Reconstruction (EAR), European Environment Agency (EEA), European Food Safety Agency (EFSA), European Monitoring Centre for Drugs and Drug Addiction (EMCDDA), European Medicines Agency (EMA), European Railway



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Agency (ERA), European Training Foundation (ETF), European Union Agency for Fundamental Rights (FRA), Executive Agency for Competitiveness and Innovation (EACI), European Agency for Safety and Health at Work (OHSA). Other EU agencies not listed above may benefit from this discount through DG ADMIN, European Commission.

If you are eligible for a discount, please tick the box in the registration form. Please note that reductions cannot be accumulated. For more information, please visit [EIPA's website](http://www.eipa.eu) (www.eipa.eu → FAQ-special discounts).

### ***Hotel reservations***

The European Institute of Public Administration will be pleased to make reservations for you at a hotel in Maastricht. We have made a block booking at the following two hotels in Maastricht:

Hotel Derlon	****	<a href="http://www.derlon.nl">www.derlon.nl</a>	€ 125,00 p.p.p.n.
Hotel Beaumont	****	<a href="http://www.beaumont.nl">www.beaumont.nl</a>	€ 99,77 p.p.p.n.

All mentioned hotel prices are including breakfast and tourist tax. Should you wish to make use of this possibility, please indicate the name of the hotel and the dates of arrival and departure on the registration form. Payment is to be made directly and personally to the hotel on checking out. Please note that if you register after the closing date, hotel reservations cannot be guaranteed.

### ***Meals***

The lunches will be served at the Institute's restaurant. The dinner on Monday evening will take place at a restaurant on walking distance from EIPA. Should you require a special menu (e.g. vegetarian, diabetic), please inform the Programme Organiser so that this can be arranged.



### ***Registration***

Kindly complete the registration form and return it **before 01 May 2009** to Ms Dorina Claessens, Programme Organiser, European Institute of Public Administration, P.O. Box 1229, 6201 BE Maastricht (NL), T +31 43 329 63 37, F +31 43 329 62 96, E [d.claessens@eipa.eu](mailto:d.claessens@eipa.eu).

You can also submit the online registration form which can be found on [EIPA's web site](http://www.eipa.eu) ([www.eipa.eu](http://www.eipa.eu) → training & research). Your name and address will be part of EIPA's database for our mailing purpose only. If you do not want to be informed about our procurement and PPP activities in the future, please tick the box on the registration form.

### ***Confirmation***

Confirmation of registration will be forwarded to participants on receipt of the completed registration form.

### ***Payment***

Prior payment is a condition for participation. Please indicate the method of payment on the registration form. In any case, the participant or his/her administration will receive an invoice for the payment of the registration fee. For cancellations received after the date indicated on the registration form we will have to charge an administration fee of € 150 unless a replacement participant is found.

### ***Cancellation policy***

EIPA reserves the right to cancel the seminar up to two weeks before the starting date. EIPA accepts no responsibility for any costs incurred (travel, hotel, etc.). For EIPA's cancellation policy, please visit our [website](#) (legal notice).

# REGISTRATION FORM

## *European Defence Procurement*

Maastricht, 11 - 12 May 2009

Surname: \_\_\_\_\_ Title: \_\_\_\_\_

First name: \_\_\_\_\_ M / F

Current position: \_\_\_\_\_

Organisation: \_\_\_\_\_

Department: \_\_\_\_\_

Work address: \_\_\_\_\_

Postal code & town: \_\_\_\_\_ Country: \_\_\_\_\_

Tel. no. (work): \_\_\_\_\_ Fax no.: \_\_\_\_\_

E-mail address: \_\_\_\_\_

Language preference  English  French

### **PAYMENT - p:\0930803**

**The participation fee includes participation in the seminar, documentation, 2 lunches, 1 dinner and beverages** **€ 850**

*Discount (Please check first the conditions at [www.eipa.eu](http://www.eipa.eu) (FAQ – special discounts))* *discount*

**Bank transfer**

The participants or their administration will receive an invoice for the payment of the registration fee.

*Invoice address (if different from the abovementioned address):*

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*E-mail:* .....

**Credit card**

Visa Card  Eurocard/Mastercard  American Express Card

Card no.: ..... Expiry date: ...../.....

Name Card holder: ..... (in case this differs from above)

Address Card holder: ..... (in case this differs from above)

Postal code: ..... Country: ..... (in case this differs from above)

Card Validation Code: ..... (this refers to the last three digits of the number on the BACK of your card)

(Exempt from VAT by virtue of Article 11, para. 1 (o), subpara. 2 of the Dutch Law on VAT of 1968)

### **HOTEL RESERVATION**

Please reserve hotel accommodation for me at hotel:  Beaumont  Derlon

**Date of arrival:** **Date of departure:** **No. of nights:**

No hotel reservation required

### **MEALS**

Lunch Day 1  will attend  will not attend Dinner Day 1  will attend  will not attend

Lunch Day 2  will attend  will not attend Vegetarian  yes → fish allowed? .....

As the number of places is limited, please return the completed registration form **before 01 May 2009** to:

**Ms Dorina Claessens, European Institute of Public Administration, P.O. Box 1229,  
NL-6201 BE Maastricht, T +31 43 3296337, F +31 43 3296 296, E [d.claessens@eipa.eu](mailto:d.claessens@eipa.eu)**

Your name and address will be part of EIPA's database for our mailing purpose only.

Please tick  if you do not want to be informed about our Procurement and PPP activities in the future